



case study

ABOUT:

ACLU of Idaho works toward the Constitutional rights for equality and justice for all Idaho residents. The organization was founded in 1993 and currently has seven staff members. Jaime Hansen has worked with ACLU as the Development Director since 2013 and makes up a development department of one. Grants are a small but crucial part of the work she does and having software to support the work is imperative. She began using GrantHub in 2014 and never looked back. The ability to track, report, and send reminders cuts down time for the small organization.



What is your role and how do you utilize GrantHub?

As a development office of one, I hope to be as efficient with my time as possible. I spend a lot of time building relationships, making action items and organizing my notes, while splitting my time between grants, individual donors, and events. Having the GrantHub software means that I have less to worry about. Not only does it keep all my notes and grant documents organized, it also alerts me when I have an upcoming grant due, when my progress reports and final reports need to be turned in, and even alerts others on staff to write up statistics or program updates. It is such a relief to have that burden lifted! I can now spend more time stewarding donors and cultivating new prospects!

How did you manage your grants prior to GrantHub?

Before GrantHub, we used Microsoft Excel to track our grants. I would check it once a week to view upcoming deadlines. This method had several drawbacks. On many occasions, our internal systems were inaccessible and I could not get to this critical information. The grant documents themselves could not be organized along with the grant details included in the spreadsheet, and the latest details on my communications with the potential funders was in yet another place. Also, I would have to spend extra time each month manipulating the information in order to put together summary reports.

ACLU's Top Advantages of GrantHub:

1. Quickly update and access all grant information in one central place
2. Email reminders automatically sent to team for items coming due - no more missed deadlines
3. Time savings allow for more time to be spent with major donors
4. Peace of mind that longevity of grant information and relationships is protected
5. Responsive and understanding support



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Jaime Hansen
Development Director

“Anytime I have a question I can simply start a chat session, pick up the phone, or send an email and they not only respond quickly to answer my question, but also take time to really understand my situation.”

Have you used GrantHub support?

Foundant has been great to work with. Anytime I have a question I can simply start a chat session, pick up the phone, or send an email and they not only respond quickly to answer my question, but also take the time to really understand my situation. The product is so intuitive that this doesn't happen often, but it is great to know the support is there if I ever need it.

How has using GrantHub changed the way you work?

Using GrantHub has saved me at least 1-2 hours of time each week. I can now quickly update and access all my grant information in one central place, after which email reminders are automatically sent to me and my team for any items coming due. I've also eliminated the time spent pulling and formatting grant details into up-to-date reports. With GrantHub, the reports are prebuilt and provide the information I need to communicate to others.

What impact has GrantHub had for you and your organization?

I am able to apply this extra time to my ultimate goal as a Development Director, which is to spend more time with my major donors. Spending more time with my donors leads to better stewardship, deeper relationships, and ultimately leads to more donations for my organization.

What is the most significant impact you've received from GrantHub?

GrantHub has put my mind at ease with how it protects the longevity of our grant information and relationships. If your development resources ever have to step out of their role for vacation, unexpected illness, or employee turnover you need to have systems in place to protect your investment. If I was to get hit by a bus tomorrow, it is such a relief to know that someone would be able to login to GrantHub without missing a beat. I wouldn't want my organization to fall behind or miss out on the efforts and foundation we've worked so hard to build.