



case study

ABOUT:

Started in 1945, [The Friends of the Saint Paul Public Library](#) is a nonprofit, community membership organization dedicated to supporting the Saint Paul Public Library.

Our Mission: Stronger libraries for stronger communities. Currently, we have 19 staff members—half of which are part time.

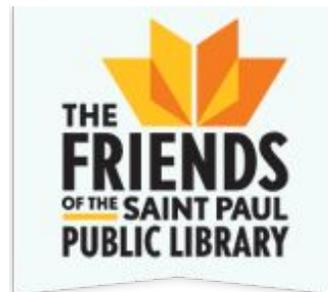
What challenges were you looking to address with GrantHub?

Prior to using GrantHub, we were using an Excel spreadsheet along with my Outlook calendar to track our grantseeking. We were looking to keep better track of rolling deadlines and the annual due dates that might slip by.

I've found GrantHub to be an intuitive grants management tool that is so helpful and functions just the way I need it to.

FSPPL's Top Advantages of GrantHub:

1. No more dropped balls or missed reporting requirements due to personnel changes
2. Central locations helps ensure follow through and preserve key funding relationships
3. Less time planning for the upcoming year
4. Saved at least 10% of time
5. Does what we need it to do!



Please describe your team and the role grants play.

There are four individuals on our development team. I (Wendy Moylan) am the primary grant person, although our program directors may also help with grants from time to time. I also serve as the go-to grant writer for the library system. We also have development staff that covers individual giving, events, and our database.

Because The Friends of the Saint Paul Public Library (FSPPL) has been at the forefront of fundraising and writing grants for libraries and related programs, I also participate with our consulting services—where I work on grant writing for other libraries who contract with us, asking for advice and assistance in their own separate efforts.

Roughly 20% of the library's funding comes through grants. We receive about 25 grants for operations and programs, with another 10-20 for library funding.

How has using GrantHub changed the way you work?

I am no longer caught off-guard or surprised by deadlines. Knowing what is on my plate for the upcoming month has made me more confident. With GrantHub, I can complete my grant work with more focus and also make myself more available for other projects with the time I save. Being able to see what tasks and deadlines are coming up has helped me plan my workload and feel comfortable when I really do have time to work on something else.



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Wendy Moylan
Director of Institutional
Philanthropy



“Basically, GrantHub simplified my life and completely erased my anxiety about potentially missing something.”

What’s the most significant impact GrantHub has had for your organization?

My anticipation of how our future grant funding will look is so much clearer now. Planning for next year will take a lot less time and be so much smoother than in previous years. By using the “Opportunity Copy” functionality in GrantHub, I have avoided the mad scrambling to check deadlines and due dates that always seem to happen. Instead, I simply click a button in the Opportunity Record to put them into our funding pipeline for the upcoming year.

Using GrantHub has easily saved me at least 10% of the time I was previously spending on grant process and administration.

I feel comfortable telling other development professionals that this tool really helps me and our organization, and that they should look into it. Finally... there is something available that will do what I need it to do!

When team members ask questions about grants I can respond faster, with more information by pulling information out of GrantHub instead of searching multiple sources and piecing information together.

I feel that GrantHub has actually made me a more valued employee.

What impact has GrantHub had on your organization?

Our fundraising relationships and processes are critical to our success. We can’t afford to drop the ball or miss our reporting requirements due to personnel changes. For instance, one of our team members who manages our capital campaigns is leaving our organization soon. We are using GrantHub to track due dates, relationship status, and any other piece of relevant information to create as smooth a transition as possible. Being able to look in one place and know that GrantHub is helping us preserve those key relationships and making sure we follow through on our multi-year commitments.

Have you used GrantHub support or training services?

I love the “Chat” capability. It is right there on the GrantHub application and so easy to access if you have a quick question. That’s the kind of help that I love. Also, there are great videos and helpful articles to get people up to speed quickly if they like to learn at their own pace. I have sent several colleagues to the help knowledgebase and it has helped them get up to speed quickly without having to spend much of my own time.

Another great thing I love about working with the GrantHub team is how quickly they can respond to my feedback. I have given them several suggestions and it is satisfying to see those ideas become available in product updates that come out every other month or so.

