



case study



ABOUT:

Usful Glassworks was established in 2009 as an organization that provides job training in production and manufacturing work while also recycling the community's glass bottles. Usful Glassworks employs 3.5 people and has 6 full time volunteers.

What challenges were you looking to address with GrantHub?

Considering the amount of time wasted chasing down documents and past grant applications, we wanted to have a repository of all grant-related materials. I needed a central place to store appendices that we need to access frequently, such as our 501c3 designation, budget, list of board members, etc. I also found that having quick access to frequently requested information—like organizational history and audience impact—was extremely helpful.



Carlyn Blake
Executive Director

Usful' Top Advantages of GrantHub:

1. Saves time on chasing down documents and past grant applications
2. Quick access to frequently requested information
3. Central location for multiple users
4. Up-to-date grant tracking information
5. Peace of mind that everything is in one secure location

How do grants fit into your overall funding?

We are a small organization, so there is no grants team here at Usful Glassworks—the Executive Director writes and administers all grants and grants management software. We typically submit around 20 grants per year and they are typically in the range of \$2,500-\$10,000. Grants are an important piece of our overall funding, but we have a limited amount of time to spend on fundraising, so optimizing our grants management and processes is critical. With such a limited amount of time to dedicate to grant writing, we typically don't have the luxury of starting from scratch every time a grant request is needed.

How did you manage your grants prior to GrantHub?

Prior to using GrantHub, my grant documents were saved in various directories on my PC. No one else could easily access them, and when I wanted to reuse something I had to spend time digging around to find it. We also had a grant tracking spreadsheet, but the information quickly got out of date and was no longer useful.

How has using GrantHub changed the way you work?

I use GrantHub as a repository for all my grant documents. Having the infrastructure in place to manage our proposals and maintain our grant documents is a solid foundation for us to build on. My needs are minimal, but I feel so much better now that everything is in one place. And the ability to repurpose key elements from an award winning grant application into other proposals saves me a lot of time.